

NORTHLAND



INVESTMENT & FINANCE SERVICES

INTRODUCING NORTHLAND

It is with great pleasure that I introduce you to Northland Capital Holdings and its subsidiary companies. We have a singular focus on helping our clients to meet their financing and investment goals.

Northland boasts a roster of industry veterans who have successfully met the investment and capital needs of clients ranging from individual investors to corporations, government agencies and institutions.

The ownership of our company is shared by employees and outside investors, including Glen Taylor, well known Minnesota business leader and owner of the Minnesota Timberwolves. Northland welcomes the opportunity to help you to articulate and to reach your financing and investment goals.

Sincerely,

Thomas J. Bartzen, Chairman



Northland Capital Markets is a full-service capital markets group focused on growth companies and their institutional investors.

EQUITY CAPITAL MARKETS

- Corporate Finance
- Equity Research
- Institutional Sales & Trading



Northland Asset Management is a Registered Investment Advisor offering portfolio management services to institutions and individuals.

NORTHLAND SECURITIES

INVESTMENTS

- Tax Exempt Municipal Bonds
- Taxable Municipal Bonds
- U.S. Government and Agency Securities
- Money Markets & Certificates of Deposit
- Life Insurance & Tax Deferred Annuities
- Mortgage Backed Securities
- Corporate Bonds

- Equities & Mutual Fund
- 1031 Exchanges
- IRAs, 401(k)s & SEP Plans

PUBLIC FINANCE

An experienced team of licensed professionals who can assist municipalities and government agencies in creatively solving capital needs.

- Over \$10 Billion in completed transactions

Some products are restricted to accredited investors. Northland does not provide tax advice.

Member FINRA and SIPC

NORTHLAND TRUST SERVICES

SERVICES

- Paying Services
- Fiscal Agent Services
- Transfer and Registrar Services
- Escrow Agent Services

STRENGTHS

- High degree of accuracy and efficiency
- Exceptional service at a reasonable cost
- Committed to excellence

NORTHLAND NETWORKS

Commercial borrowers have access to a variety of financing options through Northland Networks, Inc.

COMMUNITY BANK COMMERCIAL LOANS PROGRAM STRENGTHS

- Over \$765 Million in Loan Placements
- 175+ Network Banks
- More than 120 Projects in 29 States
- Loans between \$2 to \$50 Million
- Servicing is Available
- Site Visits Provided
- Extensive Due Diligence
- Professional Documentation
- Diversification by Sector & Geography