

## Selected Financing Transaction Experience

## 2013 Selected Transactions

\$39,100,000



Follow-On Offering

December 2013

\$27,000,000



Follow-On Offering

November 2013

\$57,500,000



Follow-On Offering

December 2013

\$368,875,000



Follow-On Offering

November 2013

\$175,000,000

proofpoint?

Convertible Offering

December 2013

\$198,000,000



Follow-On Offering

November 2013

\$15,000,000



Follow-On Offering

November 2013

\$50,250,000



Follow-On Offering

November 2013

\$53,500,000



**Preferred Offering** 

October 2013

\$9,550,000



PIPE Sole Manager October 2013

\$26,801,850



Follow-On Offering Joint Book-Runner October 2013 \$25,000,000



**Preferred Offering** 

September 2013

\$5,000,000



Registered Direct Sole Manager September 2013 \$46,005,750



Follow-On Offering

September 2013

\$130,000,000



Convertible Offering

August 2013





## Selected Financing Transaction Experience

## **Continued - 2013 Selected Transactions**

\$40.000.000



Follow-On Offering

July 2013

\$75,000,030



**Preferred Offering** 

May 2013

\$6,500,000



Follow-On Offering Sole Book-Runner July 2013

\$15,093,750



Follow-On Offering

April 2013

\$71.875.000



Follow-On Offering

June 2013

\$85,500,000



Follow-On Offering

April 2013

\$2,455,325



Follow-On Offering Sole Book-Runner June 2013

\$2,836,500



Follow-On Offering

February 2013

\$50,000,000



Initial Public Offering

June 2013

\$41,625,000



Follow-On Offering

February 2013

\$26,043,750



Follow-On Offering

January 2013

\$16,100,000



**Preferred Offering** 

January 2013

\$10,000,000



Follow-On Offering

January 2013

