



Jeff Peterson
Managing Director
Head of Investment Banking

CONTACT

Phone: 612-851-5966

Email: jpeterson@northlandcapitalmarkets.com

BACKGROUND

Mr. Peterson joined Northland Capital Markets in 2010 as Head of Investment Banking. He has more than 18 years of investment banking experience providing financing and M&A advice for a number of leading growth companies. Mr. Peterson has completed more than 120 transactions in his career totaling more than \$12.0 billion in value. Prior to joining Northland Capital Markets, Mr. Peterson worked with the investment banking groups at Craig-Hallum Capital Group, RBC Capital Markets, and Wessels, Arnold & Henderson. He is also Founder and Managing Partner of Pinnacle Investment Group, which is an alternative asset management firm that invests in private, micro-cap, and small-cap emerging growth companies.

EDUCATION

Mr. Peterson earned his B.A. degree from St. John's University.

PROFESSIONAL LICENSES

He holds and maintains the FINRA Series 24 General Securities Principal, Series 7 General Securities Representative, Series 62 Corporate Securities Limited Representative, and Series 63 Uniform Securities Agent State Law registrations.

NORTHLAND SECURITIES, INC.

Northland Securities, Inc., Member FINRA/SIPC, is a diversified financial services firm, including investment banking and full-service broker-dealer divisions, offering investment and finance services for government entities, financial institutions, non-profit organizations, and individual investors. Northland is a leading underwriter of tax-exempt bonds in the Midwest, and is recognized for its equity markets research and specialization in finance and capital market access for corporate, government, and non-profit clients.

Headquartered in Minneapolis, Minnesota, Northland Securities has branch offices in Iowa, California, Colorado, Illinois, New York, and Wisconsin.

DIVISION OF NORTHLAND SECURITIES, INC. - MEMBER FINRA AND SIPC