



**Tammy Omdal**  
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**Manager of Northland Strategies**  
**Public Finance**

CONTACT

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BACKGROUND

Tammy has worked in public and private financial management for more than 25 years. She provides clients with extensive experience in capital financing, economic development, and overall financial planning. She is effective at helping clients solve critical and challenging financial issues. She has participated in many projects involving the use of TIF and tax abatement. This experience spans a wide variety of projects and settings. Tammy assists clients to find creative solutions that meet all statutory criteria.

Prior to joining Northland Securities, Tammy served as the Deputy City Manager and Chief Financial Officer for the City of Burnsville, MN. She also served as Financial Management and Budget Director for the City of Minneapolis, MN, where she created successful financial plans for financially-strained funds, helping to restore the City's credit rating. Tammy's areas of expertise include: debt issuance and management, financial planning, economic development, redevelopment, housing, annexations/mergers, and strategic planning.

EDUCATION

Tammy received her Bachelor's Degree in Business from the University of Minnesota, Carlson School of Management, with an emphasis in Finance.

PROFESSIONAL LICENSES/DESIGNATIONS

She holds and maintains the FINRA Series 7 General Securities Representative, Series 50 Municipal Advisor, and Series 63 Uniform Securities Agent registrations.

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