

Selected Financing Transaction Experience

2013 Selected Transactions

\$39,100,000	\$57,500,000	\$175,000,000	\$15,000,000	\$50,250,000
MiMedx	RING	proofpoint	IDEAL 💽 POWER	SPS
Follow-On Offering	Follow-On Offering	Convertible Offering	Follow-On Offering	Follow-On Offering
December 2013	December 2013	December 2013	November 2013	November 2013
\$27,000,000	\$368,875,000	\$198,000,000	\$53,500,000	\$9,550,000
			GAST	hipcricket*
Follow-On Offering	Follow-On Offering	Follow-On Offering	Preferred Offering	PIPE
November 2013	November 2013	November 2013	October 2013	Sole Manager October 2013
\$26,801,850	\$25,000,000	\$5,000,000	\$46,005,750	\$130,000,000
American Eagle Energy		BIOLASE	SUNSHINE HEART	Service Søurce®
Follow-On Offering Joint Book-Runner	Preferred Offering	Registered Direct Sole Manager	Follow-On Offering	Convertible Offering
October 2013	September 2013	September 2013	September 2013	August 2013

DIVISION OF NORTHLAND SECURITIES, INC. - MEMBER FINRA AND SIPC



Selected Financing Transaction Experience

Continued - 2013 Selected Transactions



DIVISION OF NORTHLAND SECURITIES, INC. - MEMBER FINRA AND SIPC

