



**Heidi Kuhl**  
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BACKGROUND

Heidi is a Vice President of Public Finance with Northland Securities. Heidi serves clients in Iowa as an underwriter, municipal advisor, or placement agent. She has a passion to provide assistance to cities and counties with financial planning, economic development, and debt issuance and management.

Prior to joining Northland Securities, Heidi was an underwriter for Wells Fargo Home Mortgage providing assistance to customers with hardships. She believes in a friendly and honest approach and has a reputation for finding solutions. Heidi lives in West Des Moines, Iowa, with her husband, their young son, and their cat.

EDUCATION

Heidi received her Bachelor's Degree from Buena Vista University in Iowa in Finance and Banking.

PROFESSIONAL LICENSES/DESIGNATIONS

Heidi holds and maintains the FINRA Series 50 Municipal Advisor Representative, Series 52 Municipal Securities Representative, and Series 63 Uniform Securities State Law registrations.

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**NORTHLAND SECURITIES, INC.**

Northland Securities, Inc., Member FINRA/SIPC and registered with SEC and MSRB, is a diversified financial services firm, including investment banking and full-service broker-dealer divisions, offering investment and finance services for government entities, financial institutions, non-profit organizations, and individual investors. Northland is a leading underwriter of tax-exempt bonds in the Midwest, and is recognized for its equity markets research and specialization in finance and capital market access for corporate, government, and non-profit clients.

Headquartered in Minneapolis, Minnesota, Northland Securities has branch offices in Iowa, California, Colorado, New York, and Wisconsin.