



Gus Richard
Managing Director
Senior Research Analyst

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BACKGROUND

Gus Richard rejoined Northland Capital Markets in February 2018 as a Senior Research Analyst and Managing Director with a focus on the semiconductor and emerging technologies sectors. Previously, Richard worked in equity research at Northland Securities (2014-2016), Piper Jaffray, First Albany Capital, Hambrecht & Quist, Alex Brown, and Robertson Stephenson & Company. Richard also spent several years on the buy-side as a technology analyst/portfolio manager at EGM Capital. Richard's industry experience includes work experience in R&D, manufacturing, and marketing at Intel, PMC Sierra, and VLSI Research.

EDUCATION

Mr. Richard holds a B.S. degree in Physics from the Rochester Institute of Technology and a Master's Degree in Physics from Purdue University.

PROFESSIONAL LICENSES

He maintains FINRA Series 7 General Securities Representative, Series 62 Corporate Securities Limited Representative, Series 63 Uniform Securities Agent State Law, Series 86 Research Analyst, and Series 87 Research Analyst registrations.

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