



PRESS RELEASE

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Northland Securities Announces New Hires in Denver Office
Mary Hogue and Gray Sain Join Firm

MINNEAPOLIS, April 12, 2018 / -- Northland Securities, Inc., a full-service brokerage firm based in Minneapolis, announces that Mary Hogue and Gray Sain have joined the firm as Vice Presidents of Institutional Sales within the firm's Denver office.

Ms. Hogue's career spans over 30 years, with previous experience at First Southwest, RBC Capital Markets, and First Interstate Bank in Denver. She is a municipal fixed income specialist working with banks, trust departments, and insurance and mutual fund companies. Ms. Hogue earned her B.A. degree in Broadcasting from Arizona State University and maintains the FINRA Series 24, 7, and 63 registrations.

Previously, Mr. Sain was a Sr. Vice President at Brean Capital LLC in New York, and an institutional fixed income broker at Raymond James. Mr. Sain began his career at Morgan Keegan on the retail municipal trading desk. He has worked with many depository institutions, helping develop portfolio investment performance, strategies, and risk management. Mr. Sain earned his B.A. degree in Journalism and his M.B.A. degree from the University of Tennessee, and he maintains the FINRA Series 7 and Series 63 registrations.

Randy Nitzsche, Chief Executive Officer of Northland Securities, commented: "Both Mary and Gray bring industry expertise and commitment to institutional client relationships, traits we hold as cornerstones in our business philosophy. They both have the proven skills necessary to help Northland Securities continue to exceed in our Fixed Income Institutional Sales Division."

About Northland Securities, Inc.

Northland Securities, Inc., Member FINRA and SIPC, Registered with SEC and MSRB, is a diversified financial services firm, including investment banking and full-service broker-dealer divisions, offering investment and finance services for government entities, financial institutions, non-profit organizations, and individual investors. Northland is a leading underwriter of tax-exempt bonds in the Midwest, and is recognized for its equity markets research and specialization in finance and capital market access for corporate, government, and non-profit clients. Headquartered in Minneapolis, Minnesota, Northland Securities has branch offices in Iowa, California, Colorado, New York, and Wisconsin.

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