



PRESS RELEASE

December 17, 2018



THOMSON REUTERS
ANALYST AWARDS
2018 WINNER

FOR IMMEDIATE RELEASE . . . Minneapolis, MN

Media contact for more information: Heidi Fletcher at Northland Securities, call 612-851-4918 or email hfletcher@northlandcapitalmarkets.com.

**Northland Securities' Senior Research Analyst, Suraj Kalia, Recognized as
Top Stock Picker by Thomson Reuters**

MINNEAPOLIS, December 13, 2018 / -- Northland Capital Markets, a division of Northland Securities, Inc., announces that Suraj Kalia has received recognition from the Thomson Reuters' Analyst Awards as #1 Top Stock Picker in the industry in the Health Care Equipment & Supplies sector. Suraj is a Managing Director and Senior Research Analyst with Northland and has been with the firm since 2012. He is also a Chartered Financial Analyst® (CFA).

"We are proud that Thomson Reuters recognized Suraj for his impressive performance as a stock picker in the Health Care Equipment and Supplies sector. His first place award is the third received by Northland analysts in as many years, highlighting the quality of our equity research platform," said Randy Nitzsche, CEO of Northland Securities, Inc.

Based on StarMine methodology, the Thomson Reuters Analyst Awards are globally recognized as the gold standard in objective measurement of sell-side analyst performance. The awards recognize the world's top individual sell-side analysts and firms, and they can also be used by buy-side firms to identify the leading analysts at sell-side firms. The Thomson Reuters Analyst Awards measure the performance of sell-side analysts based on the returns of their buy and sell recommendations relative to industry benchmarks; and the accuracy of their earnings estimates in 15 regions across the globe.

For more information about Thomson Reuters, please visit www.thomsonreuters.com/en.html.

SOURCE: Thomson Reuters Analyst Awards, <http://www.analystawards.com/index.php>, 2018.

About Northland Securities, Inc.

NORTHLAND SECURITIES, INC. Northland Securities, Inc., Member FINRA/SIPC and registered with SEC and MSRB, is a diversified financial services firm, including investment banking and full-service broker-dealer divisions, offering investment and finance services for government entities, financial institutions, non-profit organizations, and individual investors. Northland is a leading underwriter of tax-exempt bonds in the Midwest, and is recognized for its equity markets research and specialization in finance and capital market access for corporate, government, and non-profit clients. Headquartered in Minneapolis, Minnesota, Northland Securities has branch offices in Iowa, California, Colorado, New York, and Wisconsin.

SOURCE: Northland Securities, www.NorthlandSecurities.com.

###

RC 18-480 1218