



PRESS RELEASE

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Northland Capital Markets Hires James Terwilliger as Senior Research Analyst

MINNEAPOLIS, January 30, 2020 / -- Northland Capital Markets, a full-service investment banking firm and capital markets group, announced today the expansion of its healthcare equity research team with the hiring of James Terwilliger as Managing Director and Senior Research Analyst.

James will provide coverage for select medical device and healthcare technology companies. He has more than 25 years of experience in finance and the healthcare industry, including roles at Morgan Keegan & Company, Ernst & Young, and Johnson & Johnson. Recently, James was Managing Director, Healthcare Strategies at Paulson Investment Company. He holds a Master's Degree in Public Health from Yale University School of Medicine.

"James is an experienced and thoughtful analyst with unique insight into the healthcare space," said Randy Nitzsche, Chief Executive Officer of Northland Securities, Inc. "We are excited to welcome James to Northland, and we are confident that he will add to the existing success of our healthcare franchise."

About Northland Capital Markets

Northland Capital Markets is the trade name for certain capital markets and investment banking services of Northland Securities, Inc., Member FINRA/SIPC. Northland Securities is registered with SEC and MSRB, and is a diversified financial services firm, including investment banking and full-service broker-dealer divisions, offering investment and finance services for government entities, financial institutions, non-profit organizations, and individual investors. Northland is a leading underwriter of tax-exempt bonds in the Midwest. Headquartered in Minneapolis, Northland Securities has branch offices in Iowa, California, Colorado, Missouri, New York, and Wisconsin.

SOURCE: Northland Securities, www.NorthlandSecurities.com.

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