



**Randy Nitzsche**  
CEO

CONTACT

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BACKGROUND

Randy Nitzsche is a founder of Northland Securities, Inc. and is Northland's President and Chief Executive Officer. Over his 30-plus year career, Mr. Nitzsche has worked in many areas of the securities business and has extensive experience in securities clearing, trading, and operations. Beginning his career at the Chicago Stock Exchange, Mr. Nitzsche served in a variety of roles, including Vice President of Business Development. He then moved to a regional broker-dealer in Minneapolis, where he served as Senior Vice President of Business Development and was responsible for building a Clearing Firm subsidiary. He then founded and served as Chief Executive Officer of a national online discount broker-dealer based in Minneapolis.

In 2002, Mr. Nitzsche was one of the founding partners of Northland Securities. He was instrumental in forming Northland Capital Holdings, the holding company for Northland Securities. In addition, Mr. Nitzsche is President and Chief Executive Officer of Northland's affiliated companies, including Northland Trust Services, Northland Networks, and Northland Directions. He has been responsible for the startup of three successful broker-dealers and has also directed the successful acquisition and sale of three other broker-dealers. His leadership and knowledge of the securities industry has been instrumental in the success of Northland Securities.

EDUCATION

Mr. Nitzsche has a Bachelor of Science degree in Finance from Arizona State University.

PROFESSIONAL LICENSES/DESIGNATIONS

He maintains FINRA Series 7 General Securities Representative, Series 63 Uniform Securities Agent State Law (Minnesota), Series 24 General Securities Principal, Series 55 Equity Trader, and Series 87 Research Analyst registrations and is involved in several professional organizations.

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**NORTHLAND SECURITIES, INC.**

Northland Securities, Inc., Member FINRA/SIPC and Registered with SEC/MSRB, is a diversified financial services firm, including investment banking and full-service broker-dealer divisions, offering investment and finance services for government entities, financial institutions, non-profit organizations, and individual investors. Northland is a leading underwriter of tax-exempt bonds in the Midwest, and is recognized for its equity markets research and specialization in finance and capital market access for corporate, government, and non-profit clients.

Headquartered in Minneapolis, Minnesota, Northland Securities has branch offices in California, Colorado, Iowa, Missouri, New York, and Wisconsin.