

PRESS RELEASE March 30, 2020

FOR IMMEDIATE RELEASE . . . Minneapolis, MN

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Northland Securities Expands Research Group with Recent Hires

MINNEAPOLIS, March 30, 2020 / -- Northland Capital Markets, a full-service investment banking and capital markets group, announced today the expansion of its research team with the addition of two Managing Directors. Tim Chiang focuses on pharmaceutical and biotechnology segments, and Nehal Chokshi focuses on select technology sectors, including infrastructure and cloud/data center software, enterprise hardware, and consumer technology. Northland's investment with the addition of these two experienced individuals demonstrates its commitment to further grow its research breadth of talent.

Tim will provide coverage of the specialty pharmaceutical and biotechnology sectors. He has more than 20 years of experience in finance and the healthcare industry, including roles as Managing Director and Senior Analyst at BTIG, and similar roles at CRT Capital Group, FTN Midwest Securities, Natexis Bleichroeder, and Banc of America Securities. Tim holds an MBA from Carnegie Mellon University and a BA from Northwestern University.

Nehal will provide coverage of select technology companies, focusing on infrastructure and cloud/data center software, enterprise hardware, and consumer technology. He has more than 14 years of experience in finance and the technology industry, including roles at Thomas Weisel Partners and Technology Insights Research, a firm he founded. Most recently, Nehal was a Managing Director at Maxim Group. He holds an MBA from University of Rochester's Simon Graduate School of Business, a Master's Degree from University of Michigan, and his Bachelor's degree in Chemical Engineering from Columbia University.

"Since the inception of our Equity Capital Markets business over ten years ago, we have been dedicated to building a research team that is well-rounded and outstanding in its ability to provide the in-depth information needed across the vast coverage universe. We are excited to welcome these talented individuals to further bolster our Firm's capabilities and service to our clients," said Randy Nitzsche, Chief Executive Officer of Northland Securities, Inc.

About Northland Securities, Inc.

NORTHLAND SECURITIES, INC. Northland Securities, Inc., Member FINRA/SIPC and registered with SEC and MSRB, is a diversified financial services firm, including investment banking and full-service broker-dealer divisions, offering investment and finance services for government entities, financial institutions, non-profit organizations, and individual investors. Northland is a leading underwriter of tax-exempt bonds in the Midwest, and is recognized for its equity markets research and specialization in finance and capital market access for corporate, government, and non-profit clients. Headquartered in Minneapolis, Minnesota, Northland Securities has branch offices in Iowa, California, Colorado, Missouri, New York, and Wisconsin.

SOURCE: Northland Securities, <u>www.NorthlandSecurities.com</u>.

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RC 20-143 ECM 20-11 0320

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