



Amy Novak
Senior Analyst
Public Finance Department

CONTACT

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BACKGROUND

Amy Novak is a Senior Analyst with Northland Securities and joined the firm in 2013. Amy initially managed municipal bond closings for Northland's issuer clients, and then transitioned to the role of analyst in 2015. Amy works with cities, counties, school districts, development authorities, and special districts in Minnesota, Iowa, North Dakota, Colorado, and Missouri.

Her areas of expertise include determining appropriate statutory authorization and regulatory factors governing the issuance of municipal debt, analyzing and preparing debt structures that best meet an issuer's objectives, identifying refinancing opportunities, assisting in the preparation of debt studies, and helping issuers with the preparation of their Official Statements. Amy prides herself in taking complex and multiple deal structures and delivering issuers a complete and clear financial plan.

Prior to joining Northland, Amy worked for First National Bank of Omaha as a lending associate and investment advisor, working with bankers to originate loans for local businesses and farmers. Her banking experience has helped her guide municipal issuers with the structuring of their debt.

EDUCATION

Bachelor of Science in Business with an emphasis in Finance, University of South Dakota

PROFESSIONAL LICENSES/DESIGNATIONS

Series 7 - General Securities Representative

Series 50 - Municipal Advisor Representative

Series 66 - Uniform Combined State Law Examination

Resident Insurance Producer License (MN) - Accident & Health, Life, Variable Life, Variable Annuities

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