



PROVIDING DIRECTION PRODUCING RESULTS

Northland Securities, Inc. is a Leader in Underwriting Bank Qualified Municipal Bonds in WISCONSIN (2019)

2019 WISCONSIN BANK QUALIFIED COMPETITIVE NEW MUNICIPAL ISSUES			
<i>Managing Underwriters</i>	<i>Par Amount (US \$ mil)</i>	<i>Rank</i>	<i># of Issues</i>
BOK Financial	98.69	1	36
Robert W Baird & Co	125.01	2	34
NORTHLAND SECURITIES	58.71	3	14
Baker Group LP	72.47	4	13
Bankers Bank / Madison WI	30.86	5	13
Hutchinson Shockey Erley & Co.	35.72	6	12
Piper Jaffray & Co	87.27	7	11
Bernardi Securities	13.80	8	8
FHN Financial	28.87	9	4
Raymond James & Associates	9.88	10	3

Northland's industry veterans have successfully met the investment and capital needs of a vast range of clients --- individual investors, schools, corporations, non-profits, institutions, and municipalities. Please contact us for more information on how Northland Securities may assist with the issuance of bonds or with other municipal financial services.

*Serving the Midwest with offices
in Denver, Des Moines, Milwaukee,
Minneapolis, and St. Louis.*



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Source: Bloomberg Finance L.P., 2019 League Tables Rankings, Full Year 2019. Calculations are based on full credit to the book running manager, or equal credit for joint managers.