



Jonathan Skoog
Sales Representative
Institutional Sales

CONTACT

Phone: 612-851-4965

Email: jskoog@northlandsecurities.com

BACKGROUND

In 2017, Jonathan joined Northland Securities in the Fixed Income Institutional Sales and Portfolio Management Department. Prior to Northland, Jonathan worked for Hilltop Securities in corporate bond sales/trading. In this capacity, he worked daily with clients helping them find value in the corporate bond market. He also assisted institutional accounts while working on the municipal bond sales desk at a regional broker dealer for three years. Working on both the buy and sell side of the fixed income industry gives Jonathan a unique perspective of the market and how value can be added for his clients.

Jonathan and his wife, Mandy, have two children and reside in Independence, MN.

EDUCATION

He earned his B.A. degree in Business Administration with an emphasis in finance from St. Norbert College in De Pere, WI. Jonathan is a graduate of St. Norbert College and played hockey there from 2005-2009. It was during his junior year that St. Norbert won their first national championship.

PROFESSIONAL LICENSES/DESIGNATIONS

Jonathan holds and maintains the FINRA Series 7 General Securities Representative, Series 52 Municipal Securities Representative, and Series 63 Uniform Securities Agent State Law Registrations.

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