



**Steven P. Orth**  
**Managing Director**  
Institutional Sales

CONTACT

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BACKGROUND

With over two decades of experience, Steve has a wealth of knowledge to draw upon for making suitable and logical investment recommendations to clients. He began his Institutional bond career in 1992 and has continued in that role, becoming an employee at Northland Securities in 2002 and a shareholder in 2003. Steve has developed his bond career focusing on community banks, trust departments, and other Institutional Investors. Steve's strengths include the ability to analyze the needs of the client, identify value within the market, and communicate that information to the client. He specializes in tax free and taxable municipal bonds, agency, corporate, and MBS securities, and continues to build long-term relationships based on trust, integrity, and professionalism.

Steve is a graduate of the University of Minnesota and played Golden Gopher Hockey from 1983-1988. Steve and his wife Stefanie have two sons and make their home in Eden Prairie, and he is active in his community. Some areas of service have included: Eden Prairie Youth Hockey Association, Pax Christi Catholic Church, and "M" Club Board of Directors for the U of M. He enjoys coaching, boating, fishing, running, golf, and investing time with his family.

EDUCATION

Steve received his B.I.S. Degree, with a major in Business, from the University of Minnesota - Minneapolis, MN.

PROFESSIONAL LICENSES/DESIGNATIONS

Steve maintains the FINRA Series 7 General Securities Representative and Series 63 Uniform Securities Agent Exam (Minnesota) registrations.

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Northland Securities, Inc., Member FINRA/SIPC, Registered with SEC and MSRB, is a diversified financial services firm, including investment banking and full-service broker-dealer divisions, offering investment and finance services for government entities, financial institutions, non-profit organizations, and individual investors. Northland is a leading underwriter of tax-exempt bonds in the Midwest, and is recognized for its equity markets research and specialization in finance and capital market access for corporate, government, and non-profit clients. Headquartered in Minneapolis, Minnesota, Northland Securities has branch offices in California, Colorado, Iowa, Missouri, New York, and Wisconsin.

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