



## PRESS RELEASE

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### **Northland Securities Adds New Public Finance Office in Michigan** *Expansion in Great Lakes Region with Experienced Team*

MINNEAPOLIS, July 27, 2020 / -- Northland Securities, Inc., a full-service brokerage firm based in Minneapolis, announced that a team in Michigan has joined the firm as an expansion office which includes three public finance bankers, an analyst, and an associate.

Bill Roche and Michael Gormely each have over 30 years of experience in public finance in Michigan and both previously worked for Hutchinson Shockey Erley & Co., Inc., Mesirow Financial, Inc., and Raymond James Public Finance. They have broad experience working with and developing relationships with K-12 school districts, municipalities, healthcare providers, higher education facilities, and state level issuers in Michigan.

Jim Wencel retired as a public school educator in 2010 after 34 years in public education. For the past ten years, Jim has worked with Mike Gormely and Bill Roche at Hutchinson Shockey Erley & Co. and Mesirow Financial, Inc. He has many years of experience working on bond issues for various school districts.

Steve DiClaudio has provided the analytical support on the bond transactions of the Michigan office for the last three years. He previously worked for DTE Energy and Thomson Reuters. Barb Ryniak is Public Finance Associate for the office and previously worked for Hutchinson Shockey Erley & Co., Inc. and Ameriprise Financial.

Randy Nitzsche, Chief Executive Officer of Northland Securities, commented: *"Adding this experienced group of Public Finance experts in Michigan provides Northland an outlet to continue our growth throughout the Midwest, Western Mountains, and Great Lakes regions. The proven track record of this team brings opportunities that allow Northland Securities to further diversify our municipal bond desk and business. We are very proud to have each of them as part of the Northland team."*

#### **About Northland Securities, Inc.**

Northland Securities, Inc., Member FINRA/SIPC and Registered with SEC and MSRB, is a diversified financial services firm, including investment banking and full-service broker-dealer divisions, offering investment and finance services for government entities, financial institutions, non-profit organizations, and individual investors. Northland is a leading underwriter of tax-exempt bonds in the Midwest, and is recognized for its equity markets research and specialization in finance and capital market access for corporate, government, and non-profit clients. Headquartered in Minneapolis, Minnesota, Northland Securities has branch offices in Iowa, California, Colorado, Michigan, Missouri, New York, and Wisconsin.

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