



Jim Wencil
Vice President
Public Finance Department

CONTACT

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BACKGROUND

James Wencil, Vice President, joined Northland Securities in 2020. He previously was with Hutchinson, Shockey, Erley & Co. for nine years. Mr. Wencil works with Managing Directors to ensure fluent deal execution, and he specializes in Michigan School Districts.

Mr. Wencil has over 35 years of industry experience, having previously worked for multiple school districts as a teacher, coach, athletic director, Principal, Business Manager and Superintendent. Mr. Wencil retired as the Superintendent in 2010 from the Bad Axe Public Schools.

Mr. Wencil is active with the Michigan Association of School Boards, the Michigan School Business Officials, and the previously served on the National Board of Directors for the Council on Standards for International Educational Travel. Mr. Wencil served as a President of the Bad Axe Rotary and is a Paul Harris Fellow.

EDUCATION

Mr. Wencil earned a bachelor's degree from Olivet College and master's degree from Central Michigan University.

PROFESSIONAL LICENSES/DESIGNATIONS

Series 7 - General Securities Representative

Series 52 - Municipal Securities Representative (MR)

Series 63 - Uniform Securities Agent State Law Registration

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