



Carl Byrnes
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BACKGROUND

Carl Byrnes is a Senior Equity Research Analyst covering the biopharmaceutical, life sciences, and enabling technologies segment of the life sciences sectors. His areas of expertise include: addictive disorders and overdose rescue therapeutics; anti-infectives; cardiovascular and ischemic disease; central nervous system disorders including epilepsy; degenerative neurologic disorders including Alzheimer's and Parkinson's disease; endocrinology; oncology; osteoarthritis; pain management; and pulmonary disorders including cystic fibrosis.

Carl has over 25 years of experience in biotechnology research and pharmaceuticals. His previous experience includes senior equity research roles at RBC Capital Markets, Lehman Brothers, and Bank of America Securities. He also served as a senior manager with Pfizer, Inc. and as President and CEO of SCS Refrigerated Services. Carl was also a Treasurer and Trustee of the Pacific Northwest Research Institute (PNRI).

EDUCATION

Carl is a graduate of Washington University in St. Louis and completed his MBA at Cornell University's Johnson Graduate School of Management.

PROFESSIONAL LICENSES/DESIGNATIONS

He maintains FINRA SIE Securities Industry Essentials, Series 7 General Securities Representative, Series 86 & 87 Research Analyst, and Series 63 Uniform Securities Agent registrations.

NORTHLAND CAPITAL MARKETS

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