



James Terwilliger
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CONTACT

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BACKGROUND

James Terwilliger is a Managing Director at Northland Capital Markets and has been in the healthcare industry for over 20 years. His corporate experience includes healthcare consulting at Ernst & Young and sales, marketing, and contracting at Johnson & Johnson, Inc. He has over 15 years of experience in equity capital markets as a medical device & technology research analyst.

In 2005, he was named Master Stock Picker by "The Wall Street Journal." In 2002, he was recognized by StarMine as one of the top three medical device analysts for earnings accuracy. He was also the CEO of a private biotech company that was acquired by a public company. His previous experience included senior equity research roles at Needham & Company, Inc., Sanders Morris Harris, and Morgan Keegan & Company.

EDUCATION

James holds a BS from Slippery Rock University in Pennsylvania and an MPH from Yale University School of Medicine.

PROFESSIONAL LICENSES/DESIGNATIONS

He maintains FINRA SIE Securities Industry Essentials, Series 7 General Securities Representative, Series 86 & 87 Research Analyst, and Series 63 Uniform Securities Agent registrations.

NORTHLAND CAPITAL MARKETS

Northland Capital Markets is a full-service capital markets group focused on growth companies and their institutional and accredited investors. Its investment banking services include public offerings of equity and convertible securities, PIPEs, CMPOs and registered direct offerings, private placements of equity and debt securities, and M&A advisory services. The research group provides in-depth research for leading small and mid-cap companies in growth sectors of the economy, with sector expertise in Business Services, Consumer, Energy, Healthcare, Industrial Growth, and Technology. Northland's institutional sales and trading group provides active market making and trading support in its targeted sectors and coverage companies.

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