



PROVIDING DIRECTION PRODUCING RESULTS

Northland Securities, Inc. is a Leader in Underwriting Bank Qualified Municipal Bonds in IOWA (2020)

2020 IOWA BANK QUALIFIED NEGOTIATED & COMPETITIVE NEW MUNICIPAL ISSUES			
Managing Underwriters	Par Amount (US \$ mil)	Rank	# of Issues
D A Davidson	179.44	1	47
NORTHLAND SECURITIES	169.25	2	39
UMB Bank NA	140.52	3	36
Robert W Baird & Co	82.47	4	14
Piper Sandler & Co	55.74	5	9
Bankers Bank/Madison WI	49.21	6	19
FHN Financial	22.37	7	3
Country Club Bank NA/Kansas City	9.93	8	1
Fifth Third Bancorp	6.00	9	1
BOK Financial Corp	5.64	10	1

Northland's industry veterans have successfully met the investment and capital needs of a vast range of clients --- individual investors, schools, corporations, non-profits, institutions, and municipalities. Please contact us for more information on how Northland Securities may assist with the issuance of bonds or with other municipal financial services.

Serving the Midwest with offices in Denver, Des Moines, Detroit, Milwaukee, and Minneapolis.



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Northland Public Finance is a division of Northland Securities, Member FINRA and SIPC, registered with SEC and MSRB.

For informational purposes only. Consult the appropriate professionals for tax and legal information. This is not an offer to buy or sell securities.

Source: Bloomberg Finance L.P., 2020 League Tables Rankings, Full Year 2020. Calculations are based on full credit to the book running manager, or equal credit for joint managers.