



PROVIDING DIRECTION PRODUCING RESULTS

Northland Securities, Inc. is a Leader in Underwriting Bank Qualified Municipal Bonds in WISCONSIN (2020)

2020 WISCONSIN BANK QUALIFIED COMPETITIVE NEW MUNICIPAL ISSUES			
<i>Managing Underwriters</i>	<i>Par Amount (US \$ mil)</i>	<i>Rank</i>	<i># of Issues</i>
BOK Financial	137.10	1	40
Bankers Bank / Madison WI	113.14	2	40
Piper Sandler & Co	90.27	3	13
Robert W Baird & Co	68.44	4	17
NORTHLAND SECURITIES	42.35	5	12
UMB Bank NA	38.81	6	11
FHN Financial	24.96	7	5
Baker Group LP	16.12	8	4
Hilltop Holdings Inc.	8.62	9	1
Huntington Securities Inc.	8.00	10	1

Northland's industry veterans have successfully met the investment and capital needs of a vast range of clients --- individual investors, schools, corporations, non-profits, institutions, and municipalities. Please contact us for more information on how Northland Securities may assist with the issuance of bonds or with other municipal financial services.

Serving the Midwest with offices in Denver, Des Moines, Detroit, Milwaukee, and Minneapolis.



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Northland Public Finance is a division of Northland Securities, Member FINRA and SIPC, registered with SEC and MSRB.

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Source: Bloomberg Finance L.P., 2020 League Tables Rankings, Full Year 2020. Calculations are based on full credit to the book running manager, or equal credit for joint managers.

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