



PROVIDING DIRECTION PRODUCING RESULTS

Northland Securities, Inc. is a Leader in Underwriting Bank Qualified Municipal Bonds in ILLINOIS (2020)

2020 ILLINOIS BANK QUALIFIED COMPETITIVE NEW MUNICIPAL ISSUES			
Managing Underwriters	Par Amount (US \$ mil)	Rank	# of Issues
Robert W Baird & Co	44.44	1	10
FHN Financial	30.40	2	6
NORTHLAND SECURITIES	21.26	3	5
Bank of New York Mellon	15.56	4	2
KeyBanc Capital Markets	13.20	5	3
Fifth Third Bancorp	11.59	6	3
DA Davidson	10.54	7	2
Piper Sandler & Co.	9.43	8	1
Bernardi Securities	9.32	9	3
Baker Group LP	8.95	10	1

Northland's industry veterans have successfully met the investment and capital needs of a vast range of clients --- individual investors, schools, corporations, non-profits, institutions, and municipalities. Please contact us for more information on how Northland Securities may assist with the issuance of bonds or with other municipal financial services.

Serving the Midwest with offices in Denver, Des Moines, Detroit, Milwaukee, and Minneapolis.



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Northland Public Finance is a division of Northland Securities, Member FINRA and SIPC, registered with SEC and MSRB.

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Source: Bloomberg Finance L.P., 2020 League Tables Rankings, Full Year 2020. Calculations are based on full credit to the book running manager, or equal credit for joint managers.