



**Tammy Omdal**  
**Managing Director**  
**Public Finance**  
**Manager of Northland Strategies**

CONTACT

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BACKGROUND

Tammy Omdal is a Managing Director for Northland Securities, joining the firm in 2011. Tammy has worked in public and private financial management for more than 25 years. She provides Northland clients with extensive experience in economic development, debt issuance and management, and financial planning. She advises clients on new money and refunding transactions, tax allocation bonds, limited obligation bonds, revenue bonds, and special tax bonds.

Tammy joined Northland after a successful career working for municipal governments, including Burnsville, MN, Minneapolis, MN, and Dakota County, MN. She served as Deputy City Manager and Chief Financial Officer for Burnsville, Financial Services and Budget Director for Minneapolis, and Accounting Manager for Dakota County. Tammy has built upon her background as a municipal issuer and manager to provide holistic, client-centered advice to her clients and issuers.

Tammy creatively uses economic development finance tools and strategic capital financing to achieve the objectives of her clients. She has experience working on complex economic development, housing, and redevelopment projects, including financial evaluations of pro forma, financing of projects, and application of financial assistance tools or the securing of special legislation to assist a project. She communicates complex financial information in an easy to understand manner to help inform decision-making.

EDUCATION

Tammy received her Bachelor's Degree in Business from the University of Minnesota, Carlson School of Management, with an emphasis in Finance.

PROFESSIONAL LICENSES/DESIGNATIONS

She holds and maintains the FINRA Series 7 General Securities Representative, Series 50 Municipal Advisor, and Series 63 Uniform Securities Agent registrations.

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