



George Eilertson Managing Director Public Finance

# CONTACT

Phone: 612-851-5906

Email: geilertson@northlandsecurities.com

## BACKGROUND

George is a Managing Director within the Public Finance Department. He has been providing public finance services to Minnesota municipalities since the early 1990's. During his career, George has been directly involved in more than 900 debt financings representing over \$1.5 Billion in project costs.

George has developed a complete knowledge of the Minnesota bond market. He specializes in all facets of municipal finance, including comprehensive debt management, long range capital planning, general infrastructure debt and lease financings, economic development finance, refunding analysis, investment management, and health care finance.

### **EDUCATION**

He graduated from Mankato State University with a degree in Public Administration and received a Master's degree in Urban & Regional Studies from Mankato State University.

### PROFESSIONAL LICENSES/DESIGNATIONS

George holds and maintains the FINRA Series 7 General Securities Representative, Series 50 Municipal Advisor Representative, and Series 63 Uniform Securities State law registrations.

### NORTHLAND SECURITIES, INC.

Northland Securities, Inc., Member FINRA/SIPC, Registered SEC and MSRB, is a diversified financial services firm, including investment banking and full-service broker-dealer divisions, offering investment and finance services for government entities, financial institutions, non-profit organizations, and individual investors. Northland is a leading underwriter of tax-exempt bonds in the Midwest and is recognized for its equity markets research and specialization in finance and capital market access for corporate, government, and non-profit clients. Headquartered in Minneapolis, Minnesota, Northland Securities has branch offices in Iowa, California, Colorado, Michigan, New York, and Wisconsin.

DIVISION OF NORTHLAND SECURITIES, INC. Member FINRA and SIPC | Registered SEC and MSRB