



# John Wiedman Senior Managing Director Institutional Sales

## **CONTACT**

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## **BACKGROUND**

John Wiedman is a trusted resource for bankers. For over 30 years, John has been a Fixed Income investment consultant making him an important ally to banks looking for high-quality fixed income investments. His knowledge of the region and the credit markets has helped him build strong relationships throughout the industry. Banks have come to depend on John as a source for both fixed income paper and advice. He is totally in tune with the fiduciary responsibilities that drive bank business and can help to build portfolios that are both suitable and performance-driven. As a Senior Managing Director and founding shareholder of Northland Securities, he is available to help banks and businesses achieve their investment goals.

#### **EDUCATION**

John Wiedman is a graduate of St. Cloud State University and has been in the securities business since 1983. Away from work, John and his wife Faerol have three sons – John, David, and Matthew. John coaches youth football, hockey, and baseball in Eden Prairie, MN, where his family resides. John is a member of the Eden Prairie Hockey Board. The Wiedmans are active members of Grace Church.

## PROFESSIONAL LICENSES/DESIGNATIONS

John holds and maintains the FINRA Series 7 General Securities Representative and Series 63 Uniform Securities Agent (Minnesota) registrations.

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