



**Jack Kiernan**  
**Managing Director**  
**Head of Life Sciences Investment Banking**

CONTACT

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BACKGROUND

Mr. Kiernan joined Northland Capital Markets in 2015 and is a Managing Director in the Investment Banking Group focused on the healthcare sector. Before joining Northland, he was Head of Investment Banking at Summer Street Research Partners. Over the course of his 25-year investment banking career, Mr. Kiernan has completed over 150 financing and M&A transactions for life sciences companies. Prior to joining Summer Street, he was a Managing Director in the Healthcare Investment Banking Groups at Stifel, Cowen and Company, and Leerink Swann. Earlier in his career, Mr. Kiernan headed the U.S. Healthcare Investment Banking Group at Citigroup and built the life sciences banking practice at Donaldson, Lufkin and Jenrette.

EDUCATION

Mr. Kiernan received his B.A. in Economics from Dartmouth College, and his MBA from Harvard Business School.

PROFESSIONAL LICENSES/DESIGNATIONS

Mr. Kiernan holds and maintains the FINRA Series 7 General Securities Representative, Series 24 General Securities Principal, and Series 63 Uniform Securities Agent State Law registrations.

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**NORTHLAND CAPITAL MARKETS**

Northland Capital Markets is a full-service capital markets group focused on growth companies and their institutional and accredited investors. Its investment banking services include public offerings of equity and convertible securities, PIPEs, CMPOs and registered direct offerings, private placements of equity and debt securities, and M&A advisory services. The research group provides in-depth research for leading small and mid-cap companies in growth sectors of the economy, with sector expertise in Business Services, Consumer, Energy, Healthcare, Industrial Growth, and Technology. Northland's institutional sales and trading group provides active market making and trading support in its targeted sectors and coverage companies. Northland Securities, Inc., Member FINRA/SIPC, Registered with SEC and MSRB, is a diversified financial services firm headquartered in Minneapolis, Minnesota, with branch offices in California, Colorado, Iowa, Michigan, New York, and Wisconsin.

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