



Kurtis Fechtmeyer
Managing Director
Investment Banking

CONTACT

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BACKGROUND

Kurtis Fechtmeyer joined Northland Capital Markets in 2015 as Managing Director in Investment Banking focused on origination and execution in Communications and Technology M&A. Prior to Northland, Mr. Fechtmeyer has been an investment banker and mergers and acquisitions attorney in the technology, media, and telecom industries for two decades. In addition to closing over 50 transactions, Mr. Fechtmeyer was the co-owner and senior professional at two successful venture-backed investment banks acquired by public companies. Goldman Sachs (NYSE:GS) acquired Epoch Partners, where Mr. Fechtmeyer was an equity owner and served as the head of the communications technology group. East Peak Advisors, where Mr. Fechtmeyer served as a managing director and co-managing partner, was acquired by FBR Capital Markets (NNM: FBRC), where Mr. Fechtmeyer remained as a managing director and advisor in the technology group. Prior to joining Northland Capital Markets, Mr. Fechtmeyer also served in a corporate development capacity for J2 Global (NNM: JCOM), a public holding company for enterprise cloud services and digital media properties, and has represented asset managers with leading growth and technology investors.

EDUCATION

He earned his A.B. degree in Social Studies and Economics from Harvard; his J.D. from Columbia University; and his M.B.A from NYU Stern School of Business.

PROFESSIONAL LICENSES

He maintains FINRA Series 24 General Securities Principal, Series 7 General Securities Representative, Series 79 Investment Banking Registered Representative, and Series 63 Uniform Securities Agent registrations.

NORTHLAND CAPITAL MARKETS

Northland Capital Markets is a full-service capital markets group focused on growth companies and their institutional and accredited investors. Its investment banking services include public offerings of equity and convertible securities, PIPEs, CMPOs and registered direct offerings, private placements of equity and debt securities, and M&A advisory services. The research group provides in-depth research for leading small and mid-cap companies in growth sectors of the economy, with sector expertise in Business Services, Consumer, Energy, Healthcare, Industrial Growth, and Technology. Northland's institutional sales and trading group provides active market making and trading support in its targeted sectors and coverage companies. Northland Securities, Inc., Member FINRA/SIPC, Registered with SEC and MSRB, is a diversified financial services firm headquartered in Minneapolis, Minnesota, with branch offices in California, Colorado, Iowa, Michigan, New York, and Wisconsin.

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