



Chad Rau
Vice President
Institutional Sales

CONTACT

Phone: 612-851-4935

Email: CRau@northlandsecurities.com

BACKGROUND

Chad joined Northland Securities in 2021 and is responsible for institutional fixed income sales and portfolio management. As a former professional hockey player, Chad's disciplined approach and ability to overcome any obstacle, coupled with his ability to identify opportunity within the market, brings value to each of his clients.

Prior to joining the Northland Securities team, Chad's hockey career took him to six different countries with leagues including the NHL, AHL, and KHL. Looking to transition into the business world, during the final year of his hockey career, Chad simultaneously earned his MBA with Distinction.

Chad and his wife, Jamie, have three daughters and currently reside in the Minnetonka area. He enjoys golfing, boating, fishing, skiing, and spending time with his family.

EDUCATION

Chad earned his Bachelor of Arts Degree in Economics from Colorado College (2009) and his MBA from Glasgow Caledonian University (2020).

PROFESSIONAL LICENSES

Chad holds and maintains his FINRA Series 7 General Securities Representative and Series 63 Uniform Securities Agent State Law Exam Registrations.

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