



Greg Baufield
Managing Director
Public Finance

CONTACT

Phone: 612-851-5931

Email: gbaufield@northlandsecurities.com

BACKGROUND

Greg Baufield is a Managing Director in the Public Finance Department, and focuses on the Minnesota E-12 Public Education sector. Greg spent eleven years on the Wayzata School Board and served in a variety of roles on the Board, including Director, Treasurer, Vice Chair and Chair, as well as various committee assignments, including the Financial Advisory Committee. He also served on the Board of Intermediate District 287, representing the Wayzata School Board.

Before coming to Northland, Greg spent nine years at T.I.E.S., developing new business opportunities, which included many of the operational aspects of Minnesota School Districts, such as Student Information, Finance/HR/Payroll, Test and Assessment, Data Reporting and Analytics, Athletics, Food Service, Transportation and Community Education systems.

Greg brings to the Northland Public Education Team a high level of statewide relationships, an in-depth working knowledge of and experience in School Board Governance, Process, and Policy, and District Finances.

EDUCATION

Greg attended Augsburg College in Minneapolis, completing majors in Finance and Economics.

PROFESSIONAL LICENSES/DESIGNATIONS

Greg holds and maintains the FINRA Series 52 Municipal Securities Representative, Series 50 Municipal Advisor Representative, and Series 63 Uniform Securities State Law registrations.

NORTHLAND SECURITIES, INC.

Northland Securities, Inc., Member FINRA/SIPC, Registered SEC and MSRB, is a diversified financial services firm, including investment banking and full-service broker-dealer divisions, offering investment and finance services for government entities, financial institutions, non-profit organizations, and individual investors. Northland is a leading underwriter of tax-exempt bonds in the Midwest and is recognized for its equity markets research and specialization in finance and capital market access for corporate, government, and non-profit clients. Headquartered in Minneapolis, Minnesota, Northland Securities has branch offices in Iowa, California, Colorado, Michigan, New York, and Wisconsin.

DIVISION OF NORTHLAND SECURITIES, INC.
Member FINRA and SIPC | Registered SEC and MSRB