



PRESS RELEASE

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Northland Securities Expands Energy Research Group with Recent Hire

MINNEAPOLIS, January 28, 2022 / -- Northland Capital Markets, a full-service investment banking and capital markets group, announced today the expansion of its equity research team with the addition of Managing Director Abhishek (Abhi) Sinha. Abhi will be spearheading the energy transition space with many new verticals like renewable energy, fuel cells, battery storage & charging technologies, electric mobility, and alternative fuels. Abhi would also be expanding Northland's existing coverage with traditional oil and gas companies.

Prior to Northland, Abhi was most recently a Senior Investment Analyst for Excelsior Energy Capital, a renewable energy fund focused on wind and solar finance. Prior to Excelsior, Abhi spent five years as a Senior Analyst at Thrivent Asset Management focused on Energy, Materials and Renewables. Additionally, Abhi spent five years in sell-side equity research at Bank of America Merrill Lynch and Wunderlich Securities, focused on the E&P and Midstream sectors. Abhi also brings multiple years of experience at ConEdison and GE Energy where he focused on renewables, as well as Oil Field Services work with Baker Hughes. Abhi holds an MBA in Management and Finance from Columbia Business School, an MS from Texas Tech University and a Bachelor's in Mechanical Engineering from R.V. College of Engineering in Bangalore, India.

"Northland has a long history in traditional energy investment banking by leading or participating in more than [100] transactions totaling over [\$10B] in value. While we maintain our commitment to the traditional energy industry, we are in the midst of an unprecedented energy transition. We believe this transition will occur over the next few decades and will require a balanced approach of cleaner forms of energy and transportation to match the ever-increasing worldwide energy demand and associated logistics. We are excited to have Abhishek join our team and offer his incredibly unique perspective. We believe the energy world will continue to grow with new forms of energy and Abhi's unique background positions him well to identify unique opportunities and trends in the broad energy space for our clients," said Randy Nitzsche, Chief Executive Officer of Northland Securities, Inc.

About Northland Securities, Inc.

NORTHLAND SECURITIES, INC. Northland Securities, Inc., Member FINRA/SIPC and registered with SEC and MSRB, is a diversified financial services firm, including investment banking and full-service broker-dealer divisions, offering investment and finance services for government entities, financial institutions, non-profit organizations, and individual investors. The firm is a [leading underwriter](#) of tax-exempt bonds in the Midwest, and is recognized for its equity markets research and specialization in finance and capital market access for corporate, government, and non-profit clients. Headquartered in Minneapolis, Minnesota, Northland Securities has branch offices in California, Colorado, Iowa, Michigan, New York, and Wisconsin.

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