



# PROVIDING DIRECTION PRODUCING RESULTS

## Northland Securities, Inc. is a Leader in Underwriting Bank Qualified Municipal Bonds in IOWA (2021)

2021 IOWA BANK QUALIFIED NEGOTIATED & COMPETITIVE NEW MUNICIPAL ISSUES			
<i>Managing Underwriters</i>	<i>Par Amount (US \$ mil)</i>	<i>Rank</i>	<i># of Issues</i>
D A Davidson	159.93	1	40
<b>NORTHLAND SECURITIES</b>	<b>158.14</b>	<b>2</b>	<b>37</b>
Piper Sandler & Co	145.07	3	28
Robert W Baird & Co	116.18	4	18
UMB Bank NA	101.81	5	24
FHN Financial	69.80	6	10
Bankers Bank/Madison WI	41.35	7	13
Country Club Bank NA/Kansas City	16.77	8	4
JP Morgan	9.10	9	1
Huntington Securities Inc.	8.32	10	1

Northland's industry veterans have successfully met the investment and capital needs of a vast range of clients --- individual investors, schools, corporations, non-profits, institutions, and municipalities. Please contact us for more information on how Northland Securities may assist with the issuance of bonds or with other municipal financial services.

*Serving the Midwest with offices in Denver, Des Moines, Detroit, Milwaukee, and Minneapolis.*



Visit us at: [www.NorthlandSecurities.com](http://www.NorthlandSecurities.com)

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Source: Bloomberg Finance L.P., 2021 League Tables Rankings, Full Year 2021. Calculations are based on full credit to the book running manager, or equal credit for joint managers.