



PROVIDING DIRECTION PRODUCING RESULTS

Northland Securities, Inc. is the Leader in Underwriting Bank Qualified Municipal Bonds in ILLINOIS (2021)

2021 ILLINOIS BANK QUALIFIED COMPETITIVE NEW MUNICIPAL ISSUES			
<i>Managing Underwriters</i>	<i>Par Amount (US \$ mil)</i>	<i>Rank</i>	<i># of Issues</i>
NORTHLAND SECURITIES	60.88	1	9
FHN Financial	28.28	2	4
Robert W Baird & Co	25.25	3	5
Baker Group LP	23.13	4	3
Piper Sandler & Co.	16.68	5	3
Bernardi Securities	15.30	6	3
Huntington Securities Inc.	7.87	7	1
DA Davidson	4.39	8	1
KeyBanc Capital Markets	3.56	9	2
Fifth Third Securities	2.19	10	1

Northland's industry veterans have successfully met the investment and capital needs of a vast range of clients --- individual investors, schools, corporations, non-profits, institutions, and municipalities. Please contact us for more information on how Northland Securities may assist with the issuance of bonds or with other municipal financial services.

Serving the Midwest with offices in Denver, Des Moines, Detroit, Milwaukee, and Minneapolis.



Visit us at: www.NorthlandSecurities.com

414-727-2229 | 866-333-0141
2675 N. Mayfair Road, Suite 550
Milwaukee, WI 53226

800-851-2920 | 612-851-5900
150 S. Fifth Street, Suite 3300
Minneapolis, MN 55402

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Source: Bloomberg Finance L.P., 2021 League Tables Rankings, Full Year 2021. Calculations are based on full credit to the book running manager, or equal credit for joint managers.