

PROVIDING DIRECTION PRODUCING RESULTS

Northland Securities, Inc. is a Leader in Underwriting **Bank Qualified Municipal Bonds in WISCONSIN (2021)**

2021 WISCONSIN BANK QUALIFIED COMPETITIVE NEW MUNICIPAL ISSUES			
Managing Underwriters	Par Amount (US \$ mil)	Rank	# of Issues
Robert W Baird & Co	129.10	1	32
Bankers Bank / Madison WI	86.35	2	32
NORTHLAND SECURITIES	72.23	3	20
BOK Financial Corp.	68.94	4	19
Piper Sandler & Co.	107.08	5	17
FHN Financial	57.45	6	9
UMB Bank NA	17.92	7	6
Huntington Securities Inc.	18.81	8	5
Bank of New York Mellon	20.67	9	4
Bernardi Securities	7.06	10	4

Northland's industry veterans have successfully met the investment and capital needs of a vast range of clients --- individual investors, schools, corporations, non-profits, institutions, and municipalities. Please contact us for more information on how Northland Securities may assist with the issuance of bonds or with other municipal financial services.

Serving the Midwest with offices in Denver, Des Moines, Detroit, Milwaukee, and Minneapolis.



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Source: Bloomberg Finance L.P., 2021 League Tables Rankings, Full Year 2021. Calculations are based on full credit to the book running manager, or equal credit for joint managers. RC 22-28; Muni 22-22 01/22