



PROVIDING DIRECTION PRODUCING RESULTS

Northland Securities, Inc. is a Leader in Underwriting Bank Qualified Municipal Bonds in MICHIGAN (2021)

2021 MICHIGAN NON-BANK QUALIFIED & BANK QUALIFIED NEGOTIATED & COMPETITIVE NEW MUNICIPAL ISSUES			
<i>Managing Underwriters</i>	<i>Par Amount (US \$ mil)</i>	<i>Rank</i>	<i># of Issues</i>
Robert W Baird & Co	434.10	1	43
Huntington Securities	501.20	2	35
Stifel	607.72	3	33
Piper Sandler & Co	155.73	4	13
NORTHLAND SECURITIES	149.97	5	12
BofA Securities	1,489.99	6	10
Bernardi Securities	27.73	7	10
FHN Financial	84.10	8	9
KeyBanc Capital Markets	74.20	9	9
JP Morgan	195.16	10	5

Northland's industry veterans have successfully met the investment and capital needs of a vast range of clients --- individual investors, schools, corporations, non-profits, institutions, and municipalities. Please contact us for more information on how Northland Securities may assist with the issuance of bonds or with other municipal financial services.

Serving the Midwest with offices in Denver, Des Moines, Detroit, Milwaukee, and Minneapolis.



Visit us at: www.NorthlandSecurities.com

586-745-8070 | 800-851-2920 | 612-851-5900

**100 Maple Park Blvd, Suite 142
St. Clair Shores, MI 48081**

**150 S. Fifth Street, Suite 3300
Minneapolis, MN 55402**

Northland Public Finance is a division of Northland Securities, Member FINRA and SIPC, registered with SEC and MSRB.

For informational purposes only. Consult the appropriate professionals for tax and legal information. This is not an offer to buy or sell securities.

Source: Bloomberg Finance L.P., 2021 League Tables Rankings, Full Year 2021. Calculations are based on full credit to the book running manager, or equal credit for joint managers.