

2019 Transactions

\$450,000,000



Convertible Notes
Co-Manager

December 2019

\$109,500,000



Follow-On Offering Co-Manager

December 2019

\$5,000,000



Strategic Investment Sole Placement Agent

December 2019

\$172,500,000



SPAC IPO Co-Manager

November 2019

\$28,000,001



PIPE Placement Agent

November 2019

\$20,000,000



Units Offering Financial Advisor

October 2019

\$150,000,008



Follow-On Offering Co-Manager

October 2019

\$40,000,000



Units Offering Financial Advisor

September 2019

\$350,000,000

Apex Technology Acquisition Corp

> SPAC IPO Co-Manager

September 2019

\$76,500,000



Follow-On Offering Co-Manager

September 2019

\$115,500,000



Convertible Notes
Co-Manager

September 2019

Up to \$35,000,000



Equity Line of Credit Financial Advisor

August 2019

\$920,000,000

proofpoint.

Convertible Notes
Co-Manager

August 2019

\$345,000,000



Convertible Notes
Co-Manager

August 2019

\$12,075,000



Follow-On Offering Sole Bookrunner

July 2019

\$230,000,000

Pivotal Investment Corporation II

> SPAC IPO Co-Manager

July 2019

Northland Capital Markets is a division of Northland Securities, Inc., Member FINRA/SIPC, Registered with SEC and MSRB. This is provided for informational purposes only. It is not an offer to buy or sell securities. Corporate Headquarters: 150 South 5th St, Suite 3300, Minneapolis, MN 55402, NorthlandSecurities.com.



2019 Transactions (continued)

\$25,000,000

iteris[®]

Follow-On Offering Lead Manager

June 2019

\$345,000,000



Convertible Notes Co-Manager

June 2019

\$172,500,000

⇔GigCapital2

SPAC IPO Joint Bookrunner

June 2019

\$10,000,000

eSight

Convertible Notes Sole Placement Agent

May 2019

\$764,750,000



Initial Public Offering
Co-Manager

May 2019

\$40,000,000

DZS

Follow-On Offering Lead Manager

May 2019

\$400,000,000



Diamond Eagle Acquisition Corp. SPAC IPO Co-Manager

May 2019

\$143,750,000



Convertible Notes
Co-Manager

May 2019

\$13,500,000



Private Placement Placement Agent

April 2019

\$109,650,000



Initial Public Offering
Co-Manager

April 2019

\$25,000,000



Debt Placement Placement Agent

April 2019

\$29,095,000



ATM Offering Financial Advisor

April 2019

\$45,480,028



Private Placement Co-Placement Agent

March 2019

\$800,000,000



Convertible Notes Co-Manager

March 2019

\$28,749,999



Common Units U.S. Agent

March 2019

\$230,000,000



Convertible Notes
Co-Manager

February 2019

Northland Capital Markets is a division of Northland Securities, Inc., Member FINRA/SIPC, Registered with SEC and MSRB. This is provided for informational purposes only. It is not an offer to buy or sell securities. Corporate Headquarters: 150 South 5th St, Suite 3300, Minneapolis, MN 55402.



2019 Transactions (continued)

\$349,600,000



Follow-On Offering Co-Manager

February 2019

\$25,000,000



Initial Public Offering Lead Bookrunner

February 2019

\$287,500,000



Convertible Notes Co-Manager

February 2019

\$33,999,998



Follow-On Offering Financial Advisor

January 2019

\$146,136,250



Follow-On Offering Co-Manager

January 2019

133,500,000



Private Placement Co-Manager

January 2019



2019 Transactions (continued)

2019 M&A Transactions

\$13,000,000



Has been acquired by



Buy-Side Advisor

\$799,000,000



Has been acquired by



Fairness Opinion

SUTTLEConnectivity Reimagined

FutureLink Assets

Has been acquired by



Sell-Side Advisor

\$183,000,000



Has been acquired by



Sell-Side Advisor



Dating Assets

Has been acquired by



Sell-Side Advisor

\$28,000,000



Has been acquired by



Sell-Side Advisor



Has merged with



Financial Advisor



Safe Harbor IRA Portfolio

Has been acquired by



Fairness Opinion

Up to \$250,000,000

TANDEM LIFE

Has been acquired by

Liva Nova

Sell-Side Advisor

Up to \$250,000,000

TANDEM LIFE

Has been acquired by



Fairness Opinion



Has been acquired by



a subsidiary of



Sell-Side Advisor



Has been acquired by





Fairness Opinion



Has been acquired by



Sell-Side Advisor

\$51,000,000

FONALITY

Has been acquired by



Sell-side Advisor

\$15,000,000

Financing



Fairness Opinion

Northland Capital Markets is a division of Northland Securities, Inc., Member FINRA/SIPC, Registered with SEC and MSRB. This is provided for informational purposes only. It is not an offer to buy or sell securities. Corporate Headquarters: 150 South 5th St, Suite 3300, Minneapolis, MN 55402.