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Northland Networks: The Right Partner for Gaming Finance Business

A recent article on CDC Gaming Reports highlights Northland Networks' deep and vast experience in gaming finance, which is a critical need for the industry at this moment of growth.

"Finding the right solution for our capital needs was important for the growth of our company," said Rob Ziems, President of Aruze Gaming America, who used Northland Networks in 2021. "We wanted a fair, supportive partner that understands our company and the market. Someone familiar with the nuances of the gaming industry was a priority and Northland checks all the boxes. Northland has delivered beyond our expectations. In fact, it was the easiest and least complicated financial transaction I've ever experienced."

"When Gaming Arts needed to expand and grow, we looked all over for the right financial partner," said Mike Dreitzer, CEO of Gaming Arts. "Northland was an ideal choice. They have deep industry knowledge and a keen understanding of our business and what needs to be done to support our rapid expansion. We are so fortunate to work with them to help our business grow. They've made an enormous difference for us," concluded Dreitzer.

Northland's Seth Kahn, Managing Director of Commercial Finance, was part of the financing team for the first Tribal casino in Minnesota and spent time working with both gaming equipment manufacturers and casino operators before starting Northland Networks, a subsidiary of Northland Capital Holdings, giving him deep industry knowledge. Based in Minneapolis, Minnesota, Northland has grown to over 170 employees with branch offices in California, Colorado, Iowa, Michigan, New York, and Wisconsin.

Read the full article: ["Industry Growth Requires Capital," Article by Johan P Finley, Former CEO and founder of PDS Gaming Corporation, CDC Gaming Reports, April 14, 2022.](#)

About Northland Networks

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For more information, news, and contacts: Please visit www.northlandnetworksinc.com/, 800-851-2920. Northland Securities, Inc., 150 S. Fifth Street, Suite 3300, Minneapolis, MN 55402.

SOURCE: Northland Networks