



Troy Bernberg Managing Director Public Finance

CONTACT

Phone: 303.801.3386

Email: tbernberg@northlandsecurities.com

BACKGROUND

Troy Bernberg is a 19-year public finance veteran, responsible for covering Colorado, the Rocky Mountain West, as well as North Dakota. Troy has worked on over \$2 billion in financings for a variety of borrowers, including municipalities, counties, special districts, education, healthcare, and 501(c)(3) organizations. Troy assists his clients from the plan of finance to closing, structuring the most cost effective and efficient transaction to meets his clients' needs. Specific experience includes work on general obligation bonds, revenue bonds (sales tax, water, wastewater, etc.), certificates of participation/appropriation obligations, as well as tax increment financing, all issued tax-exempt or on a taxable basis. Troy brings creativity to each engagement having worked on the first forward delivery refunding in Colorado in 2014 as well as a unique TIF transaction for the United States Olympic Museum in Colorado Springs, CO.

Troy is a member of a variety of industry organizations, including the Colorado Municipal League (CML), Special District Association (SDA), and the Colorado Government Finance Officers Association (CGFOA), with whom he's served as a conference speaker on several occasions. Troy is also a supporter, strategic partner, and Board member with Downtown Colorado Incorporated (DCI).

EDUCATION

Troy received a B.S. degree in Business Administration (Finance Emphasis) from the Leeds School of Business, University of Colorado – Boulder.

PROFESSIONAL LICENSES

Series 7 - General Securities Representative Registration

Series 63 - Uniform Securities Agent Exam Registration

Series 50 - Municipal Advisor Representative Registration

NORTHLAND SECURITIES, INC.

Northland Securities, Inc., Member FINRA/SIPC, Registered with SEC and MSRB, is a diversified financial services firm, including investment banking and full-service broker-dealer divisions, offering investment and finance services for government entities, financial institutions, non-profit organizations, and individual investors. Northland is a leading underwriter of tax-exempt bonds in the Midwest, and is recognized for its equity markets research and specialization in finance and capital market access for corporate, government, and non-profit clients. Headquartered in Minneapolis, Minnesota, Northland Securities has branch offices in Iowa, California, Colorado, Michigan, New York, and Wisconsin.

NORTHLAND SECURITIES, INC. MEMBER FINRA AND SIPC | REGISTERED WITH SEC AND MSRB