



# PROVIDING DIRECTION PRODUCING RESULTS

## Northland Securities, Inc. is a Leader in Underwriting Bank Qualified Municipal Bonds in ILLINOIS (2022)

2022 ILLINOIS BANK QUALIFIED COMPETITIVE NEW MUNICIPAL ISSUES			
<i>Managing Underwriters</i>	<i>Par Amount (US \$ mil)</i>	<i>Rank</i>	<i># of Issues</i>
Piper Sandler & Co.	22.88	1	4
Baker Group LP	16.83	2	2
<b>NORTHLAND SECURITIES</b>	<b>14.92</b>	<b>3</b>	<b>3</b>
FHN Financial	12.12	4	2
JP Morgan	10.16	5	2
Hilltop Securities Inc	5.26	6	1
Robert W Baird & Co	5.00	7	1

Northland’s industry veterans have successfully met the investment and capital needs of a vast range of clients --- individual investors, schools, corporations, non-profits, institutions, and municipalities. Please contact us for more information on how Northland Securities may assist with the issuance of bonds or with other municipal financial services.

*Serving the Midwest with offices in  
Columbus, Denver, Des Moines, Detroit,  
Madison, Milwaukee, and Minneapolis.*



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Source: Bloomberg Finance L.P., 2022 League Tables Rankings, Full Year 2022 Calculations are based on full credit to the book running manager, or equal credit for joint managers.