

PROVIDING DIRECTION PRODUCING RESULTS

Northland Securities, Inc. is a Leader in Underwriting **Bank Qualified Municipal Bonds in MICHIGAN (2022)**

2022 **MICHIGAN BANK OUALIFIED NEGOTIATED & COMPETITIVE NEW MUNICIPAL ISSUES** Par Amount # of (US \$ mil) Managing Underwriters Rank Issues Stifel 65.17 1 12 64.25 2 12 **Huntington Securities Inc Robert W Baird & Co** 52.32 3 10 **NORTHLAND SECURITIES** 30.18 4 6 Piper Sandler & Co 26.51 5 4 **BOK Financial Corp** 5 25.60 6 7 7.12 1 JP Morgan **StoneX Group** 6.82 8 2

6.70

4.35

Northland's industry veterans have successfully met the investment and capital needs of a vast range of clients --- individual investors, schools, corporations, non-profits, institutions, and municipalities. Please contact us for more information on how Northland Securities may assist with the issuance of bonds or with other municipal financial services.

BofA Securities

FHN Financial

Serving the Midwest with offices in Columbus, Denver, Des Moines, Detroit, Madison, Milwaukee, and Minneapolis.

1

10



Visit us at: www.NorthlandSecurities.com

586-745-8070 | 800-851-2920 | 612-851-5900

100 Maple Park Blvd, Suite 142 St. Clair Shores, MI 48081

150 S. Fifth Street, Suite 3300 Minneapolis, MN 55402

Northland Public Finance is a division of Northland Securities, Member FINRA and SIPC, registered with SEC and MSRB. For informational purposes only. Consult the appropriate professionals for tax and legal information. This is not an offer to buy or sell securities. Source: Bloomberg Finance L.P., 2022 League Tables Rankings, Full Year 2022. Calculations are based on full credit to the book running manager, or equal credit for joint managers.