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**Nehal Chokshi**  
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CONTACT

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BACKGROUND

Nehal Chokshi joined Northland Capital Markets in March 2020 as a Senior Research Analyst focused on infrastructure and application software. He has over 16 years of experience on the sell-side, including running his own independent research firm, Technology Insights Research, for five years. Prior to working in equity research, Mr. Chokshi worked in the tech industry for six years, with roles ranging from research to business development, at a start-up company as well as at JDS Uniphase.

EDUCATION

Nehal earned a BS in Chemical Engineering from Columbia University, a MSE degree in Materials Science & Engineering from University of Michigan, and an MBA from the University of Rochester.

PROFESSIONAL LICENSES/DESIGNATIONS

He maintains FINRA SIE Securities Industry Essentials, Series 7 General Securities Representative, Series 86 & 87 Research Analyst, and Series 63 Uniform Securities Agent registrations.

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**NORTHLAND CAPITAL MARKETS**

Northland Capital Markets is a full-service capital markets group focused on growth companies and their institutional and accredited investors. Its investment banking services include public offerings of equity and convertible securities, PIPEs, CMPOs and registered direct offerings, private placements of equity and debt securities, and M&A advisory services. The research group provides in-depth research for leading small and mid-cap companies in growth sectors of the economy, with sector expertise in Business Services, Consumer, Energy, Healthcare, Industrial Growth, and Technology. Northland's institutional sales and trading group provides active market making and trading support in its targeted sectors and coverage companies.

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