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**Tim Savageaux**  
**Managing Director**  
**Senior Research Analyst**

CONTACT

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BACKGROUND

Tim Savageaux joined Northland in 2015 to focus on optical/laser technologies across a range of applications, including communications, industrial, and emerging optical sensing technologies, as well as the application of optical, wireless, and cable TV networking technologies to broadband access. Tim began his research career at JP Morgan in New York and joined Robertson Stephens in San Francisco in 1996. Over the next two decades, Tim served in senior research and management roles at Volpe Brown Whelan, WR Hambrecht, and Merriman Curhan Ford, where he was also Director of Research, in addition to founding independent research and advisory firm Terrapin Research and Management.

**Sector Description** - Photonic Technologies for High Speed Comms, Sensing + Industrial- Optical, Wireless and Cable Broadband Access.

EDUCATION

Tim has an MBA from the Anderson School at UCLA and a BS in Mathematics from the University of Maryland.

PROFESSIONAL LICENSES

He holds and maintains the FINRA Series 7 General Securities Representative, Series 24 General Securities Principal, Series 63 Uniform Securities Agent State Law, and Series 86/87 Research Analyst registrations.

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**NORTHLAND CAPITAL MARKETS**

Northland Capital Markets is a full-service capital markets group focused on growth companies and their institutional and accredited investors. Its investment banking services include public offerings of equity and convertible securities, PIPEs, CMPOs and registered direct offerings, private placements of equity and debt securities, and M&A advisory services. The research group provides in-depth research for leading small and mid-cap companies in growth sectors of the economy, with sector expertise in Business Services, Consumer, Energy, Healthcare, Industrial Growth, and Technology. Northland's institutional sales and trading group provides active market making and trading support in its targeted sectors and coverage companies. Headquartered in Minneapolis, Minnesota, Northland Securities has branch offices in California, Colorado, Iowa, Michigan, Ohio, and Wisconsin.

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