



Northland Trust Services differentiates itself by placing the customer as the highest priority in the performance of its duties. This perspective allows Northland to ensure a high-quality infrastructure of safety, accuracy, and dependability for all clients, which is fully supported by a knowledgeable, experienced, and dedicated staff.

Northland Trust Services provides the following services for various debt issuers:

- Paying Agent
- Transfer & Registrar
- Escrow Agent
- Fiscal Agent

Northland Trust Services ensures bondholders receive payments. We also take on administrative duties, which may include:

- Authenticating bond certificates
- Ensuring issuer/obligor performs its obligations
- Monitoring principal and interest payments
- Communicating with investors
- Administering debt reserve, sinking fund, and construction fund

Northland Trust Services, Inc. is authorized as a Limited Purpose Trust Company to do business by the Minnesota State Department of Commerce, Banking Division, which continues to oversee and audit all financial records, policies, procedures, and compliance. Besides Minnesota, Northland Trust Services is also registered in North Dakota, South Dakota, and Wisconsin.

#### NORTHLAND CAPITAL HOLDINGS, INC.

Northland Capital Holdings, Inc., headquartered in Minneapolis, MN, has several diversified financial services subsidiaries, including Northland Trust Services. Founded in 2002 by a core of municipal finance and underwriting industry veterans, the Northland firm currently has 170 employees.

Northland's Fixed Income Desk is a leading underwriter of municipal bonds in the Midwest (Source: Bloomberg Finance L.P., Annual League Tables Rankings, Full Year.)

No firm in our industry is more committed to providing financial services that yield outstanding results than the team of professionals at Northland. Our commitment is to deliver innovative financial services with integrity, insight, technical competence, and dedication to achieving the goals of our clients. Our professionals are committed to the highest levels of integrity and accountability, to do what is in the best interest of their clients, industry regulators, investors, and colleagues.

## THE NORTHLAND TRUST SERVICES TEAM



**SCOTT MILES**  
Chief Operating Officer,  
Cashier

Scott joined Northland Securities - Trust Services in 2002. He has over 30 years of financial industry experience, including 23 years of underwriting support services, concentrating on liaison activities between attorneys, city and county bond issuers, auditors, and financial advisors. Scott received his Bachelor of Science degree in Business Administration - Finance from Bemidji State University.

Scott holds and maintains the FINRA Series 7 General Securities Representative and Series 63 Uniform Securities State Law Exam (Minnesota) registrations.



**PRISCILLA SULLIVAN**  
Trust Associate

Priscilla joined Northland Trust Services in 2023. She moved to the Twin Cities from South Dakota where her previous experience included working for a medical office as insurance payment and financial coordinator and at a bank as a teller and consumer services representative.

Priscilla earned her Bachelor of Science degree in Consumer Affairs, specializing in Family Financial Management with a Minor in Mathematics from South Dakota State University. She is pursuing a Master of Science in Family Financial Planning from South Dakota State University.



Subsidiary of Northland Capital Holdings, Inc.

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Please contact Northland Trust Services to learn more about the products and services we can provide for you.

**“PROVIDING DIRECTION | PRODUCING RESULTS”**