



A First National
of Nebraska Company



Jess Zeiss

Managing Director
Fixed Income Institutional Sales & Business Development

CONTACT

Phone: 402-602-7483

Email: jzeiss@fnni.com

BACKGROUND

Jess joined First National Capital Markets in 1998. Previous roles include Principal of the Institutional Sales team, responsible for the management of institutional fixed income sales, Vice President First National Capital Markets, Associate with First National Capital Markets and Relationship Banking with First National Bank of Omaha. Prior to First National, Jess worked in politics in numerous positions in both Nebraska and Washington D.C.

Jess is active with his wife in the Juvenile Diabetes Research Foundation and has chaired an Annual JDRF Gala in the past. He also serves on the Board of Trustees for the Nebraska State College System.

EDUCATION

Jess is a graduate of Doane College in Crete, Nebraska, and holds a B.A. in Political Science. He is a graduate of Stonier Graduate School of Banking at the University of Pennsylvania and the Nebraska Bankers Association Leadership Program.

PROFESSIONAL LICENSES

Jess holds and maintains the FINRA Series 7 General Securities Representative, Series 24 General Securities Principal Exam, Series 53 Municipal Securities Principal Exam, and Series 63 Uniform Securities State Law Exam registrations.

NORTHLAND SECURITIES, INC.

Northland Securities, Inc. (NSI), Member FINRA/SIPC, Registered with SEC and MSRB, is a diversified financial services firm, including investment banking and full-service broker-dealer divisions, offering investment and finance services for government entities, financial institutions, non-profit organizations, and individual investors. Northland is a leading underwriter of tax-exempt bonds in the Midwest (*Bloomberg Finance L.P., Annual League Tables Rankings, Full Year*) and is recognized for its equity markets research and specialization in finance and capital market access for corporate, government, and non-profit clients.

NSI is a subsidiary of Northland Capital Holdings, Inc. (NCH). First National of Nebraska, Inc., is the parent company of NCH, First National Capital Markets, and First National Bank of Omaha.