



Joseph Robertson

Managing Director
Public Finance

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BACKGROUND

Joe Robertson is a Managing Director with Northland Public Finance, joining the firm in 2022. He has over 30 years of public finance experience and serves municipal clients with the issuance of tax-exempt and taxable debt using fixed rate current interest bonds, capital appreciation bonds, variable rate financings, and derivative products.

Joe structured and served as senior banker on over 600 bond and note issues for multiple Ohio issuers including various local units of government (Counties, Cities, Villages, and Townships), experience with Higher Education institutions, various Utility Authorities, and State Authorities. The par amount for such issues exceeds \$4.5 billion.

PROFESSIONAL LICENSES/REGISTRATIONS

FINRA Registrations:

Series 7 – General Securities Representative
Series 24 – General Securities Principal Exam
Series 50 – Municipal Advisor Representative

Series 52 – Municipal Securities Representative
Series 53 – Municipal Securities Principal
Series 63 – Uniform Securities State Law

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