



Gus Richard

Managing Director
Senior Research Analyst

CONTACT

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BACKGROUND

Gus Richard rejoined Northland Capital Markets in February 2018 as a Senior Research Analyst and Managing Director with a focus on the semiconductor and emerging technologies sectors. Previously, he worked in equity research at Northland Securities (2014-2016), Piper Jaffray, First Albany Capital, Hambrecht & Quist, Alex Brown, and Robertson Stephenson & Company. Gus also spent several years on the buy-side as a technology analyst/portfolio manager at EGM Capital. His industry experience includes work experience in R&D, manufacturing, and marketing at Intel, PMC Sierra, and VLSI Research.

EDUCATION

Gus holds a B.S. degree in Physics from the Rochester Institute of Technology and a master's degree in physics from Purdue University.

RECOGNITION

He was named #56 in the TipRanks' 2020 Top 100 Wall Street Analyst listing, based on the analysts' ability to generate returns with their stock ratings and price targets.¹ He was also named #10 on the TipRanks' 2019 Top 100 Wall Street Analyst list.²

PROFESSIONAL REGISTRATIONS

He maintains FINRA SIE Securities Industry Essentials, Series 7 General Securities Representative, Series 62 Corporate Securities Limited Representative, Series 63 Uniform Securities Agent State Law, Series 86/87 Research Analyst registrations.

¹ Source: [TipRanks Website Article, January 27, 2021](#)

² Source: [TipRanks Website Article, February 25, 2020](#)

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