

Jesus Bueno

Director Investment Banking

CONTACT

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BACKGROUND

Mr. Bueno joined Northland Capital Markets in 2025 as a Director in the Investment Banking division. He brings to the firm over 20 years of experience in finance and investment banking, with expertise spanning public and private capital raises, debt financings, sell-side and buy-side M&A transactions, and restructurings. Throughout his career, Mr. Bueno has successfully executed over 50 transactions, totaling more than \$13 billion in aggregate transaction value. Prior to Northland Capital Markets, Mr. Bueno held a position in the investment banking group at B. Riley Securities, Inc., where he focused on the Digital Infrastructure, Digital Assets, Industrials, and Technology Media & Telecom sectors. His background also includes serving as a Research Analyst/Vice President at Compass Point Research and Trading, LLC, covering regional banks and specialty finance companies, including cryptocurrency, and as a Senior Analyst and Co-Director of Research at Armstrong, Fleming & Moore.

EDUCATION

Mr. Bueno received his B.S. in business administration from American University and his MBA from the Georgetown University McDonough School of Business.

PROFESSIONAL LICENSES/REGISTRATIONS

Jesus maintains the FINRA SIE Securities Industry Essentials, Series 7 General Securities Representative, Series 63 Uniform Securities Agent, Series 79 Investment Banking Representative, and Series 86/87 Research Analyst registrations.

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Northland Capital Markets is a division of Northland Securities, Inc., Member FINRA/SIPC, Registered with SEC and MSRB, and is a full-service capital markets group focused on growth companies and their institutional and accredited investors. Its investment banking services include public offerings of equity and convertible securities, PIPEs, CMPOs and registered direct offerings, private placements of equity and debt securities, and M&A advisory services. The research group provides in-depth research for leading small and mid-cap companies in growth sectors of the economy, with sector expertise in Business Services, Consumer, Energy, Healthcare, Industrial Growth, and Technology. Northland's institutional sales and trading group provides active market making and trading support in its targeted sectors and coverage companies.

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