



## **Ted Warner**

Managing Director  
Head of Energy & Power Infrastructure  
Investment Banking

### **CONTACT**

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Mr. Warner has spent the majority of his 23-year career in finance, over 14 of those years with Northland Capital Markets.

He rejoined Northland in 2020 as a Managing Director in Investment Banking after spending 3.5 years as Chief Financial Officer at Fountain Quail Energy Services, a private equity-backed energy services company focused on oilfield water management. Prior to working for Fountain Quail, Ted spent nearly 8 years at Northland as a founding member of its energy banking practice heavily focused on growth equity and debt investments for upstream and oil and gas services companies. Over the course of these 8 years, he participated in over 150 transactions totaling over \$10.0 billion.

Since rejoining Northland, his Energy & Power Infrastructure group has been heavily focused on the origination and execution of nearly \$7.0 billion in lead managed financings for Northland clients, with a heavy focus on digital infrastructure and HPC datacenter development financing across the capital stack.

Mr. Warner has spent three years on the trading floor of the Chicago Board Options Exchange (CBOE) and has been Director and Trustee of a private, Minneapolis-based, real estate trust operation for nearly 20 years. He has been called to testify as an expert witness in multiple oil & gas related bankruptcy proceedings in Dallas and Tarrant counties.

### **EDUCATION**

Ted has a B.A. in Economics and Spanish from the University of Michigan, Ann Arbor, as well as an MBA from the Carlson School of Management at the University of Minnesota, with a concentration in Finance and Sustainability.

### **PROFESSIONAL LICENSES/REGISTRATIONS**

Ted holds and maintains the FINRA SIE Securities Essentials, Series 7 General Securities Representative, Series 79 Investment Banking Registered Representative, and Series 63 Uniform Securities Agent State Law registrations.

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